Canadian Success Stories

Case studies below introduce Canadian companies CzechInvest has supported with its free-of-charge services in their market entry and continues to be their trustful partner.

KSR Industrial s.r.o.

KSR is an industry leader in design, engineering and manufacturing of automotive components supplying Tier1 and OEMs around the globe. The Czech production site of KSR International was opened in 2005 in Opava, where pedal systems for cars are manufactured. It currently employs over 350 workers.

“The reason KSR International is doing well on the Czech market is that it benefits from the country’s industrial tradition and qualified employees who can understand their job. The effective cost structure also contributes to KSR’s successful performance.”

Tomas Kerlin
Plant Manager
www.ksrint.com

Macco Organiques, s.r.o.

The Canadian company Macco Organiques Inc. acquired a Czech producer of mineral salts in 2004. Macco Organiques s.r.o. is a leading producer and supplier of mineral salts for the pharmaceutical and food industries. Its state-of-the-art facilities are located in Bruntal, where 150 highly skilled employees produce mineral ingredients for more than 80 countries all over the world.

“Since the acquisition, close and fruitful cooperation between the Canadian owner and the local Czech team has helped to increase production and sales about 1,000% and the number of employees has tripled.”

Charis Stambolidis
General Manager
www.macco.cz

www.czechinvest.org
Bombardier Transportation Czech Republic

Part of Canada-based Bombardier corporation, the Bombardier Transportation factory located in Česká Lípa manufactures welded components and car bodies for regional and double-deck rail cars as well as for trams and metros. It employs 1,000 people and is investing in further expansion of its facilities, thus enhancing mainly its paint-shop capacities.

“One of our important decision-making points in evaluating the strategic decision to expand our operations to a new location in the Czech Republic in 2014 was the possibility of gaining a government incentive related to job creation. Consultations with CzechInvest’s specialists significantly helped us to analyse the available incentive options and gave us confidence in our decision to open a new office in Ostrava in 2015.”

Pavel Malinek
Executive Director of CGI IT Czech Republic
www.cgi.com

Kurt Lievens
Site General Manager
www.bombardier.com

CGI IT Czech Republic s.r.o.

CGI is one of the world’s largest IT and business consulting services firms. We have been operating in the Czech Republic since 1993. At our offices in Prague, Brno and Ostrava, more than 600 IT specialists provide IT and business consultancy, system integration and outsourcing services to clients in Central and Eastern Europe and also worldwide.

“Bombardier transportation aims at specializing each of its production sites to concentrate know-how and achieve the best workforce productivity. The Česká Lípa site has a hundred-year car-building history, highly skilled workers and an excellent reputation as an employer, which is why Bombardier chose this plant for expansion.”

Pavel Malinek
Executive Director of CGI IT Czech Republic
www.cgi.com

We can provide you with:
+ Business intelligence
+ Consultancy on available financial support for investment projects
+ Identification of green/brownfield sites, production facilities and offices
+ Identification of potential acquisition, joint-venture and supply partners
+ Tailor-made visits to the Czech Republic
+ Liaison with government bodies
+ Aftercare services

Canada@czechinvest.org
www.czechinvest.org